

SCHEDULE AT-A-GLANCE

MONDAY, APRIL 22

7:00 AM – 5:30 PM Insurance Continuing Education (two five–hour courses)

8:30 AM – 5:00 PM ICCFA Crematory Operatory Certification

TUESDAY, APRIL 23

Maximum Daily CE You Can Earn = 5.5 CE

7:00 AM – 6:30 PM Registration

8:00 – 9:00 AM Learning Labs (concurrent sessions, choose one) 1 CE 9:15 – 10:15 AM Learning Labs (concurrent sessions, choose one) 1 CE

10:45 – 11:30 AM Service of Remembrance 11:45 AM – 12:30 PM Inside-the-Box Lunch 12:30 – 12:45 PM Opening Ceremony

12:45 – 1:45 PM Keynote: Bradwin Jordan, 1 CE (General)

1:45 – 2:15 PM Annual Meeting of Association, Past President Introductions, Board Installation

2:15 – 2:30 PM Refresh & Recharge Refreshment Break

2:30 – 3:00 PM Best Practices in Recruitment & Retention, .5 CE (General)

3:00 – 4:00 PM Keynote: Madison Miller, Miss Ohio, 1 CE (General)

4:00 – 6:30 PM Exhibits* & Exhibitor Reception, RIP Lounge & Portrait Studio

7:00 – 9:30 PM YFD Social Event @ The Kee

WEDNESDAY, APRIL 24

Maximum Daily CE You Can Earn = 5.5 CE

6:30 AM – 5:30 PM
Registration
RIP Lounge
7:00 – 8:00 AM
Fuel the Day Breakfast
Learning Labs (concurrent sessions, choose one) 1 CE

9:15 – 10:15 AM Learning Labs (concurrent sessions, choose one) 1 CE 10:30 – 11:30 AM Learning Labs (concurrent sessions, choose one) 1 CE

 11:30 AM – 12:15 PM
 Grab and Go Lunch

 11:45 – 1:15 PM
 Mortuary Student Job Fair

 12:15 – 12:45 PM
 National Update, .5 CE (General)

12:45 – 1:30 PM Awards & Recognition

1:30 – 1:45 PM Refresh & Recharge Refreshment Break 1:45 – 2:45 PM Keynote: John O'Leary, 1 CE (General)

 3:00 – 5:30 PM
 Exhibits*

 3:00 – 5:30 PM
 Portrait Studio

 5:30 – 7:00 PM
 President's Reception

ATTEND ALL 3
DAYS TO EARN A
MAXIMUM OF
14 CE HOURS

THURSDAY, APRIL 25

Maximum Daily CE You Can Earn = 5 CE

7:00 – 11:45 AM Registration 7:00 – 11:45 AM RIP Lounge

8:00 – 9:00 AM Learning Labs (concurrent sessions, choose one) 1 CE

9:00 – 11:00 AM Elevate Your Day Brunch

9:15 – 10:15 AM Learning Labs (concurrent sessions, choose one) 1 CE

10:15 – 11:45 AM Exhibits*
10:15 – 11:45 AM Portrait Studio

11:45 AM – 1:45 PM Keynote: Poul Lemasters, Esq. & Larry Stuart, Jr., 2 CE (1 Ethics, 1 Laws & Rules)

1:45 – 2:00 PM Closing

*1CE for visiting exhibits during Convention

MONDAY, APRIL 22

PRE-CONVENTION SEMINARS

Start your convention experience by attending one of our educational programs: Insurance Seminar or Crematory Operator Certification. Please see registration form for fees and additional information.



MORNING INSURANCE SEMINAR

7:00 AM - 12:00 PM

Ethics and Estate Planning: A Guide for Preplanning and Insurance Professionals

Tabitha R. Cline-Mills, MBA, *Great Western Insurance, A Wellabe Co. Insurance license ONLY: 5 CE (5 hrs ethics)*

<u>AFTERNOON INSURANCE SEMINAR</u>

12:30 - 5:30 PM

The Business of Preneed

Kenn Peterson, National Guardian Life Insurance (NGL)
Insurance license ONLY: 5 CE

CREMATORY OPERATOR CERTIFICATION PROGRAM

ICCFA CREMATORY OPERATOR CERTIFICATION

8:30 AM - 5:00 PM

Poul Lemasters, Esq. & Larry Stuart, Jr.

ICCFA Cremation Coaches

7 CE (includes 2 CE Laws & Rules specific to cremation)

TUESDAY 4:00 - 6:30 PM



11:30 AM - 12:15 PM 3:00 - 5:30 PM

THURSDAY

10:15 - 11:45 AM



Welcome to the Ohio Funeral Directors Association's 144th OFDA Convention and Exhibition! Over the near century and a half of existence, OFDA has come a long way. The OFDA Education Committee, along with the Convention Work Group and Staff have put together an exciting, fun-filled, and highly informative Convention with a variety of topics that will certainly **ELEVATE YOUR IMPACT**.

ELEVATE YOUR IMPACT.

By highlighting the evolving needs of bereaved families and embracing innovative practices, we hope to empower attendees to enhance their services and create meaningful experiences for those they serve. Attendees will have the opportunity to learn from industry experts, share best practices, and explore new ideas enabling them to make a lasting impact in their profession while prioritizing selfcare, compassion, innovation, and sustainability.

On behalf of everyone at OFDA, we look forward to seeing you at the Hilton Columbus at Easton where attendees enjoy free parking, shopping, and excellent dining choices after a day of education and social gatherings where you can catch up with friends and make new connections. **ELEVATE YOUR IMPACT!**



Steven J. Hartwig President-Elect



TUESDAY, APRIL 23

CE LEGEND









►7:00 AM - 6:30 PM REGISTRATION

8:00 - 9:00 AM

LEARNING LABS

→ 9:15 - 10:15 AM

Restoring Dignity: The Invaluable Role of Death and Trauma **Cleanup Services**

Brandon Catchen & Eric Northrup SCU Services

Bridging the Gap: Understanding the Millennial Worker & How They **Can Improve Your Business**

Antonio Green James H. Cole Home for Funerals

Elevating Skills, Impacting E Futures: The Master-Apprentice Relationship

State of Ohio Board of Embalmers and Funeral Directors

Best Practices for Preneed Counselors

Thomas B. Holland, II, CPC Atlantic Coast Life Insurance Company

"The Future of Disposition" - Just When You Thought You Knew **What Cremation Was**

Poul Lemasters, Esq. Lemasters Consulting

SERVICE OF REMEMBRANCE 10:45 - 11:30 AM



12:45 - 1:45 PM **BRADWIN JORDAN MAXIMIZE** YOUR IMPACT



11:45 AM - 12:30 PM

INSIDE-THE-BOX LUNCH

1:45 - 2:15 PM **ANNUAL MEETING**

Past President Introductions **Board of Directors Installation**



MICHAEL S. SCHOEDINGER, CFSP **PRESIDENT**

TUESDAY, APRIL 23

















4:00 - 6:30 PM EXHIBIT HOURS & EXHIBITOR RECEPTION

Enjoy networking and complimentary hors d'oeuvres as you view exhibits



1 CE can be earned for viewing exhibits during the Convention.

2:30 - 3:00 PM BEST PRACTICES IN RECRUITMENT & RETENTION

Recognizing the challenge of recruiting and retaining qualified funeral directors by Ohio funeral professionals, the OFDA Recruitment and Retention Task Force engaged in brainstorming sessions, conducted research, and developed deliverables and tools for its members. Join task force members, Jim Busch and Jenn Schlosser, as they share these resources designed to support businesses in the industry and assist young professionals embarking on their careers.

4:00 - 6:30 PM PORTRAIT STUDIO & RIP LOUNGE



PROFESSIONAL PHOTO OPPORTUNITY

Relax, Interact, and get your professional portrait taken in the RIP lounge. Stop by for a break between sessions, make a phone call, or to network with fellow association professionals and industry partners. Photos will be available to download at full resolution through Picture America.

YOUNG FUNERAL DIRECTORS SOCIAL EVENT

Experience the vibrant pulse of Columbus at The Kee. Enjoy art exhibits, laid-back hangout, arcades, pool tables and skee-ball, or the "Sportism" area for oversized chess, wall Scrabble, and more. Check out The Kee on Facebook or Instagram: @thekeecolumbus

Funeral Directors under 40 should register for this event on the Registration Form.

*Limited transportation available from The Hilton to The Kee.

More information will follow.

WEDNESDAY, APRIL 24

- ►6:30 AM 5:30 PM **REGISTRATION & RIP LOUNGE**
- ▶7:00 8:00 AM **FUEL THE DAY BREAKFAST**



8:00 - 9:00 AM

I Want to Help, but I Don't Know How...Providing a **Dignified Funeral for Veterans and Those Without Families**

Donald B. Ferfolia, Jr., J.D., CFSP Ferfolia Funeral Home

Melissa Keefer State of Ohio Board of **Embalmers & Funeral Directors**

The Back Room: Creating the Preneed Recovery Fund

David Ingram, Esq. The Ingram Firm

Reverent Care, The Influence of Mindset and Best **Practices**

Sharon L. Gee-Mascarello, CFSP, MBIE Gift of Life Michigan **EMBALMING TRACK**

CE LEGEND







9:15 - 10:15 AM

The Biology Behind Better Cosmetics GAmanda Mari<mark>e Eilis Ki</mark>ng, CFSP, MBIT B.C. Bailey Funeral Home & Frigid Fluid Co.

EMBALMING TRACK

Ethics, Attrition, and Retention in Funeral Service

Dr. Tyler O'Brien, Ed.D., CFSP, CCSP Freck Funeral Chapel

Options for Growth: Navigating the Process of Expanding Your **Funeral Service Business by Adding a Crematory**

Larry Stuart, Jr. Raven Plume Consulting 10:30 - 11:30 AM

Embalming Alcohol and GDrug Abuse Cases

Dominic Astorino Worsham College of Mortuary Science & Wayne State University EMBALMING TRACK

Pet Service: How Pet Service **GWill Help Your Bottom Line** Gary M. Burr, CFSP Krill Funeral Service

A Snapshot into Your Consumer: Attitudes and **Behaviors that Define Your Future Business Model** Chris Cruger The Foresight Companies

EXHIBIT HOURS **GRAB & GO LUNCH**

11:30 AM - 12:15 PM



РНОТО ВООТН **JOB FAIR**

11:45 AM - 1:15 PM



MORTUARY STUDENT FORUM

1:15 - 2:45 PM

Laura Hart

Clothes That Work

YFD Committee Co-Chairs: **Bailey Byrd**

MORTUARY STUDENT DAY

Schoedinger Funeral Service

Jenn Schlosser

Schlosser Funeral Home & **Cremation Services**



State of Ohio Board of Embalmers & **Funeral Directors**

Dr. Tyler O'Brien, Ed.D., CFSP, CCSP Freck Funeral Chapel



WEDNESDAY, APRIL 24



12:15 -12:45 PM NATIONAL UPDATE

NFDA SVP Member Relations, Anna Bernfield ICCFA President-Elect, N. Lee Longino

CE LEGEND











12:45 -1:30 PM **AWARDS & RECOGNITION**

Recognition of OFDA Committee Members 25-Year and 50-Year Recipients YFD Distinguished Service Award



. 1:30 - 1:45 PM REFRESH & RECHARGE Refreshment Break

1:45 - 2:45 PM **JOHN O'LEARY EMBRACE YOUR** THOUGHTS, **ELEVATE YOUR**





Charles W. Anderson, Franklin Jeffrey G. Bell, Mansfield Claren Blackburn, Hopedale Larry A. Born, Caledonia Jacalyn S. Burge, Avon Lake William M. Clark, Upper Sandusky William E. Cox, Warsaw Jack R. Crates, Findlay James N. Dyer, Lancaster Eric M. Gleine, Parma Clarence E. Glover, Cincinnati Donald S. Good, Cincinnati Clorinda G. Hall, Proctorville James F. Hoskins, Maineville George H. Jardine, Strongsville Donald C. Jones, Howard George M. Linder, Parma

(posthumously)

50-YEAR RECIPIENTS

Mark S. Lindsey, Republic John E. Love, Ottawa Barry F. Luse, Fremont Martin F. O'Connell, Toledo Donald R. Onstott, Hartford Beverly D. Potts Good, Cincinnati Henry J. Radel, Cincinnati Robert L. Ransom, Castalia George A. Reeb, Sylvania Barry A. Richardson, Hamilton Arthur L. Rogers, Cleveland Frank B. Rosenacker, Cincinnati Jerry L. Sowers, Piqua Carl J. Vensil, Frazeysburg Charles H. Wisby, Bethel William P. Wheeler, Brilliant Kent A. Zechar, Greenville



3:00 - 5:30 PM **EXHIBIT HOURS &** PORTRAIT STUDIO

Stop by the RIP lounge and get your professional portrait taken. Photos will be available to download at full resolution through Picture America.



1 CE can be earned for viewing Gexhibits during the Convention.

PRESIDENT'S RECEPTION

ELEVATE YOUR FUN!

5:30 - 7:00 PM





STEVEN J. HARTWIG PRESIDENT-ELECT



Revel in the ambiance of New Orleans' historic French Quarter, Vieux Carré, without leaving the hotel! Enjoy themed appetizers, socialize with old (and new) friends, and listen to live music featuring Vicki Amato (resident musician at the world famous Pat O'Brien's Tavern in New Orleans) and Doug Gober, The Foresight Companies.

THURSDAY, APRIL 25

► 7:00 - 11:45 AM **REGISTRATION & RIP LOUNGE**



8:00 - 9:00 AM

Music & Memories: Elevating the Family's Journey Through the Power of Music

Betsey Brumley & Robbie Munson Memory Valley Music

Meeting Your Families on Their Terms; Preneed in the New Era Nick Grant & Mitch Smith

11:45 AM - 1:45 PM

POUL LEMASTERS, ESQ.

FUNERAL JOURNEY

LARRY STUART, JR.

THE MODERN

(IT'S NOT JUST

CREMATION)

eFuneral Solutions, LLC

9:15 - 10:15 AM

Are You Running Your Business, or is Your Business **Running You?** Kimberly Dyer CultureShoc

Firefighter Funerals for Funeral Directors Tyler Huber Ohio LAST Team

Creating Ambience - Our Unspoken Messages to **Families and Guests** Todd Reinholt Life Celebrants International

CE LEGEND









10:15 - 11:45 AM **EXHIBITS & PORTRAIT STUDIO**



1 CE can be earned for viewing exhibits during Convention.

9:00 - 11:00 AM

ELEVATE YOUR DAY BRUNCH

E

CLOSING REMARKS

\$6,000 VALUE

Stay to see if you are the winner of the Trip for Two to the OFDA Annual Education Conference in

PUERTO VALLARTA

February 2 – 7, 2025 Early bird registrations receive an automatic entry.

Trip sponsored by:

1:45 - 2:00 PM





Winner need not be present to win. Non-Transferable. Winner will be responsible for all taxes associated with prize.

INFORMATION YOU SHOULD KNOW

REGISTRATION

OFDA is offering single-day or package registrations. Registration (Tuesday, April 23, Wednesday, April 24 and Thursday, April 25) includes breakfast, lunch, breaks, President's Reception, speakers, and exhibits outlined on each day. Pre-convention sessions on Monday, April 22 are a separate fee.

PRE-REGISTRATIONS

Early Bird pricing is available through March 31. Registrations can be completed online at ofdaonline.org/convention or mail your registration with payment to OFDA: 2501 North Star Road, Columbus, OH 43221.

COMPLIMENTARY REGISTRATIONS

Attendees registering for a complimentary registration must contact OFDA for registration code. Complimentary registration is provided to:

- Children under 18
- 50-Year Award Recipients plus one non-licensed guest (Wednesday only)
- Top three YFD Award nominees (Wednesday only)

Individuals who have been licensed for over 50 years will receive a 50% discount on their registration.

CANCELLATIONS/REFUNDS

All registration cancellations and refund requests must be made in writing by April 21, 2024. A refund of the full conference fee paid, minus a \$25 administrative fee, will be given for cancellations received by that date. No refunds will be granted for requests received after April 21, 2024. Submit all cancellation requests via email using the subject line "OFDA Registration Cancellation" to info@ofdaonline.org. Refunds will not be given for no-shows. Badge sharing or utilization of prior year(s) badge is strictly prohibited.

If you have any questions and/or concerns regarding any of the above-mentioned policies, please contact OFDA via email at info@ofdaonline.org.

HILTON

Hilton Columbus at Easton is the OFDA Convention headquarters. First class accommodations are available at the AAA 4–Diamond Hotel that offers many extras including Herb n' Kitchen, swimming pool, expanded fitness center, technology for the business traveler, and the Social Lobby Bar. Enhance your stay by experiencing all Easton has to offer—shopping, dining, entertainment!

Make your reservations by calling the Hilton at (614) 414–5000 and mention discount code "OFD" to receive the \$198+ tax group rate. To receive the OFDA group rate, reservations must be made by 5:00 PM on April 1, 2024. OFDA Group Rate is contingent upon the availability of the hotel accommodations at the time of reservation request.

If you need to cancel your hotel reservation at the Hilton, please call Amy Baucher at the OFDA office prior to canceling so OFDA can accommodate someone on the waiting list.

CE SCANNING

Each attendee will be assigned a unique badge code associated with their OFDA profile. Attendance to educational sessions will be tracked with a scanning device as you exit each session. Data will be stored online, allowing you to easily access and document your convention CEs. Certificates of Completion will be sent to the email address listed in the OFDA database. Any discrepancies in CE must be reported to OFDA via email to amyb@ofdaonline.org (subject line: CE) by August 1, 2024.

CE corrections will not be considered or processed after this deadline.

By registering for this event, you consent th<mark>at photos an</mark>d videos of you at the event may be published in print, online or in online photo albums; on photo/video-sharing sites such as YouTube; on social media sites such as Facebook, Twitter, Instagram and LinkedIn; and in other web-based media at the sole discretion of OFDA. THANK SPONSORS
SPONSORS

A big thank you to our sponsors for their impact in maintaining low member registration fees and supporting funeral service in Ohio!

PREMIER



FUNERAL DIRECTORS LIFE

PLATINUM





























MESSENGER







oneroom



RBC Trust Delaware











BRONZE









Health Enrollment **Management Agency**











NATIONAL MORTUARY **SHIPPING & CREMATION**

Caring for every need, every day.







BATESVILLE

EAGLES WINGS AIR

INMAN SHIPPING

LEGACY.COM

THE BANCORP



EARLY-BIRD REGISTRANTS WILL RECEIVE AN AUTOMATIC ENTRY TO WIN A **TRIP FOR TWO** TO THE OFDA ANNUAL EDUCATION CONFERENCE IN

PUERTO VALLARTA

MARRIOT PUERTO VALLARTA RESORT & SPA FEBRUARY 2 – 7, 2025



Winner need not be present to win. Non-transferable. Winner will be responsible for all taxes associated with prize.

144 $^{\text{TH}}$ OFDA CONVENTION & EXHIBITION REGISTRATION FORM

APRIL 23-25, 2024, HILTON COLUMBUS AT EASTON



FUNERAL HOME NAME:			PHONE:			
_						
REGISTRANT #1:		CELI	.#:			
PLEASE LIST ANY	DIETARY RESTRICTIONS			OPT-OUT F	ROM VENDOR EMAILS	
REGISTRANT #2:		CFLL	#:			
	DIETARY RESTRICTIONS				FROM VENDOR EMAILS	
REGISTRANT #3:					ROTI VENDOR ETIAILS	
	DIETARY RESTRICTIONS				FROM VENDOR EMAILS	
					NOTI VENDOR ETIALS	
		CELL #: OPT-OUT FROM VENDOR EMAILS				
LPLEASE LIST ANY	DIETARY RESTRICTIONS			L UPT-OUT F	FROM VENDOR EMAILS	
If a registrant has a disability and re	equires special accessibility acco	ommodations please list t	hem here or contact OFC	DA:		
INSURANCE CONTINUING EDUCATION		1ST 2ND 3RD 4TH		4TH		
MONDAY, APRIL 22		REGISTRANT	REGISTRANT	REGISTRANT	REGISTRANT	
OFDA Member: FULL DAY \$150	AM or PM: \$75 (circle choice)	\$150/\$75 AM or PM	\$150/\$75 AM or PM	\$150/\$75 AM or PM	\$150/\$75 AM or PM	
Non-Member Fee: FULL DAY \$250	AM or PM ONLY \$125	\$250/\$125 AM or PM	\$250/ \$125 AM or PM	\$250/\$125 AM or PM	\$250/\$125 AM or PM	
	TOTAL FOR YOUR SELECTION	\$	\$	\$	\$	
	National Producer Number					
ICCFA CREMATORY OPERATOR CERTIFICATION		1ST	2ND	3RD	4TH	
MONDAY, APRIL 22 OFDA Member		REGISTRANT	REGISTRANT	REGISTRANT	REGISTRANT	
Non-Member Fee		\$395 \$595	\$395 \$595	\$395 \$595	\$395 \$595	
TOTAL FOR YOUR SELECTION		\$	\$	\$	\$	
		1ST	2ND	3RD	4TH	
3-DAY CONVENTION REGISTRATION FEE*		REGISTRANT	REGISTRANT	REGISTRANT	REGISTRANT	
OFDA Member Fee On	or Before March 31	\$230	\$230	\$230	\$230	
	er March 31	\$280	\$280	\$280	\$280	
	or Before March 31	\$330	\$330	\$330	\$330	
ATT	er March 31 TOTAL FOR YOUR SELECTION	\$380 \$	\$380 \$	\$380 \$	\$380	
			T	T	\$	
*Includes breakfasts, lunches, breaks, receptions & exhibits. A \$600 VALUE!						
SINGLE DAY CONVENTION REGISTRATION FEE*		1ST REGISTRANT	2ND REGISTRANT	3RD REGISTRANT	4TH REGISTRANT	
OFDA Member Fee On	or Before March 31	\$100 per day	\$100 per day	\$100 per day	\$100 per day	
Aft	er March 31	\$125 per day	\$125 per day	\$125 per day	\$125 per day	
	or Before March 31	\$200 per day	\$200 per day	\$200 per day	\$200 per day	
Aft	er March 31	\$225 per day	\$225 per day	\$225 per day	\$225 per day	
TOTAL FOR YOUR SELECTION		\$	\$	\$	\$	
*Fee includes breakfasts, lunches, breaks, reception, speakers & exhibits on the specified day.		☐ Tuesday ☐ Wednesday	☐ Tuesday ☐ Wednesday	☐ Tuesday ☐ Wednesday	☐ Tuesday ☐ Wednesday	
		☐ Wednesday	☐ Wednesday ☐ Thursday	☐ Wednesday ☐ Thursday	☐ Wednesday ☐ Thursday	
YOUNG FUNERAL DIRECTORS S	SOCIAL EVENT. TUESDAY. AP	,		•		
Please circle if attending		\$25	\$25	\$25	\$25	
TOTAL FOR EACH REGISTRANT			\$	\$	\$	
	· •	ı V	GRAND TOTAL			
Check enclosed made payable to OFDA		EVD DATE:		CVV#:		
CREDIT CARD NUMBER: Name on Card:				UV V#.		
·						
BILLING ADDRESS (if different than	n above):					
EMAIL FOR RECEIPT:						

By registering for this event, you consent that photos and videos of you at the event may be published in print, online or in online photo albums; on photo/video-sharing sites such as YouTube; on social media sites such as Facebook, Twitter, Instagram, and LinkedIn and in other web-based media at the sole discretion of OFDA.

OFDAONLINE.ORG/CONVENTION

Please duplicate form for additional registrants.

Registration is available at ofdaonline.org/convention through April 21. To take advantage of Early-Bird discount, pre-registration must be received or postmarked by Monday, March 31. On-site registration available.

Attendees registering for a complimentary registration must contact OFDA for registration code. Complimentary registration is provided to:

- Children under 18
- 50-Year Award Recipients plus one non-licensed guest (Wednesday only)
- Top three YFD Award nominees (Wednesday only)

Individuals who have been licensed for over 50 years will receive a 50% discount on their registration.

Please register at ofdaonline.org/convention or mail your registration with payment to:

OFDA 2501 North Star Rd. Columbus, OH 43221

CANCELLATIONS/REFUNDS

All registration cancellations and refund requests must be made in writing by April 21, 2024. A refund of the full conference fee paid, minus a \$25 administrative fee, will be given for cancellations received by that date.

No refunds will be granted for requests received after April 21, 2024.

Submit all cancellation requests via email using the subject line "OFDA Registration Cancellation" to info@ofdaonline.org.

Refunds will not be given for no-shows. Badge sharing or utilization of prior year(s) badge is strictly prohibited.

If you have any questions or comments, please contact OFDA at 800-589-6332 or info@ofdaonline.org.







FUNERAL DIRECTORS LIFE

THANK YOU 2024 →SPONSORS!

























NGI

















































BATESVILLE ● EAGLES WINGS AIR ● INMAN SHIPPING ● LEGACY.COM ● THE BANCORP